

Application for Direct Membership

Application for membership as a Direct Member with the National Association of Wholesaler-Distributors

—PLEASE PRINT OR TYPE—

Company _____ Phone _____
 Address _____ FAX _____
 City _____ State _____ Zip _____
 Name _____ Title _____
 E-Mail _____ Company Web Site _____
 Signature _____ Date _____

We offer a significant pre-payment dues discount as an incentive for new NAW members if that new member wishes to prepay dues.

2 year dues payment in advance receives:	6%	discount
3 year dues payment in advance receives:	9%	discount
4 year dues payment in advance receives:	14%	discount
5 year dues payment in advance receives:	20%	discount

***** **DUES SCHEDULE** *****

ANNUAL SALES VOLUME: \$ _____ ANNUAL DUES: \$ _____

Up to \$1 Million	\$	\$942		
	But not over			
\$ 1 Million – \$ 2 Million	\$	942 plus \$ 57 per two hundred thousand over	\$	1 Million
\$ 2 Million – \$ 3 Million	\$	1,232 plus \$ 56 per two hundred thousand over	\$	2 Million
\$ 3 Million – \$ 4 Million	\$	1,517 plus \$ 52 per two hundred thousand over	\$	3 Million
\$ 4 Million – \$ 5 Million	\$	1,782 plus \$ 42 per two hundred thousand over	\$	4 Million
\$ 5 Million – \$ 10 Million	\$	1,997 plus \$ 74 per million over	\$	5 Million
\$ 10 Million – \$ 20 Million	\$	2,377 plus \$ 73 per million over	\$	10 Million
\$ 20 Million – \$ 50 Million	\$	3,127 plus \$ 61 per million over	\$	20 Million
\$ 50 Million – \$ 100 Million	\$	4,987 plus \$ 54 per million over	\$	50 Million
\$ 100 Million – \$ 175 Million	\$	7,737 plus \$ 46 per million over	\$	100 Million
\$ 175 Million – \$ 275 Million	\$	11,262 plus \$ 43 per million over	\$	175 Million
\$ 275 Million – \$ 450 Million	\$	15,662 plus \$ 42 per million over	\$	275 Million
\$ 450 Million – \$ 650 Million	\$	23,187 plus \$ 22 per million over	\$	450 Million
\$ 650 Million – \$ 1 Billion	\$	27,787 plus \$ 30 per million over	\$	650 Million
\$ 1 Billion – \$ 5 Billion	\$	38,637 plus \$ 240 per one hundred million over	\$	1 Billion
\$ 5 Billion – \$ 10 Billion	\$	48,237 plus \$ 130 per one hundred million over	\$	5 Billion
\$ 10 Billion – \$ 15 Billion	\$	54,987 plus \$ 110 per one hundred million over	\$	10 Billion
\$ 15 Billion – \$ 25 Billion	\$	60,487 plus \$ 90 per one hundred million over	\$	15 Billion
\$ 25 Billion – and over	\$	69,787 plus \$ 75 per one hundred million over	\$	25 Billion

Enclosed is our check for \$ _____ covering payment of one year's dues in advance from the date of this application.
 Please charge dues of \$ _____ to: American Express MasterCard VISA
 Credit Card Number _____ Expiration Date _____
 Cardholder _____ Signature _____

Paying on-line is easy. Simply go on-line at <https://www.naw.org/online-dues-payment/> to take advantage of your NAW membership today!

Under Federal Law, contributions or gifts to NAW are not tax deductible as charitable contributions. However, they may be deductible as ordinary and necessary business expenses. Dues are deductible as ordinary and necessary business expenses to the extent that they are not utilized for lobbying expenses. (Under the Omnibus Budget Reconciliation Act of 1993, we must estimate the percent of dues which will be expended for lobbying and notify members of the amount of their dues which are thus non-deductible. For the year 2018, we estimate this amount to be 20% of your dues.)

Other wholesaler-distributor association(s) of which our company is a member:

The three major commodity lines our company sells, in order of importance:

1. _____ 2. _____ 3. _____

Total number of employees:

Check the feature(s) that compelled you to join NAW.

- Government Relations Program
- Legal and Tax Advisories
- Networking with Non-Competing Wholesaler-Distributors
- Service Corporation General Business Services
- Publications
- Education
- NAW Institute for Distribution Excellence (formerly DREF)
- Benchmarking/Best Practices
- Other _____

Briefly indicate what you expect from your NAW Direct Membership:

General comments:

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NAW's core mission is to advocate its members' interests on issues which affect the entire wholesale distribution industry. NAW serves as a mechanism for the sharing of ideas, programs, and skills among the organization's members. NAW promotes the merchant wholesaler-distributor as the most efficient channel of distribution.

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Thank you.