Sunday, July 7, 2019

6:00 pm – 9:00 pm  
**AEC Reception and Dinner**

Monday, July 8, 2019

7:30 am – 9:00 am  
**AEC Breakfast Roundtable Discussions**

9:00 am – 9:15 am  
AEC Networking Break

9:15 am – 9:30 am  
Opening Remarks/First Timer Intros/Welcome from Coeur d’Alene GM

9:30 am – 10:45 am  
**Association Collaboration: Frameworks for Success** featuring Ralph Suppa (CIPH), Sandy MacLeod (HRAI) and Rick Long (PEI)

10:45 am – 11:00 am  
AEC Networking Break

11:00 am – 11:45 am  
**War Stories: Association Mergers, Acquisitions and Alternative Strategies**  
with Larry Northup, ACA and Jerry Heppes, DHI

11:45 am – 12:00 Noon  
**Do I Need an IATA? ALHI Insight** from Dan Ketelsen, ALHI

12:15 pm – 1:15 pm  
AEC and Family Lunch

1:30 pm – 4:30 pm  
**The AEC Networking Escape Room Adventure!**

6:00 pm – 9:00 pm  
**Coeur d’Alene Hosted Reception and Dinner**

Tuesday, July 9, 2019

7:30 am – 9:00 am  
**AEC Breakfast Roundtable Discussions**

9:00 am – 9:15 am  
AEC Networking Break

9:15 am – 10:15 am  
**Spotlight on Leading Change** featuring NAW Association Executives Tim Buche (MIC) and David Cotter (TCATA)

10:15 am – 10:30 am  
AEC Networking Break

10:30 am – 11:30 am  
**A Distributor’s Viewpoint**, Tim Trudnowski, Automotive Jobbers Supply

11:30 am – 11:45 am  
**AEC Lightening Round – Staff Motivation and Teambuilding Incentives**

11:45 am – 12:30 pm  
AEC Lunch

12:45 pm – 1:30 pm  
**What in the World is Going on in Washington?** Jade West, NAW

1:30 pm – 1:45 pm  
AEC Networking Break

1:45 pm – 2:45 pm  
**Artificial Intelligence, Amazon Business and the Future of Distribution**  
featuring Ian Heller, Modern Distribution Management (MDM)

6:00 pm – 9:00 pm  
**Coeur d’Alene Hosted Cruise, Reception and Dinner**

Wednesday, July 10, 2019

8:30 am – 10:30 am  
AEC Planning Committee Meeting

6:00 pm  
**AEC Reception and Dinner**