



Wholesale Distribution Industry Data



National Association of Wholesaler-Distributors
2019 Edition



(2019)

Note: WD sales volume is 120% of retail (\$6.064 trillion).

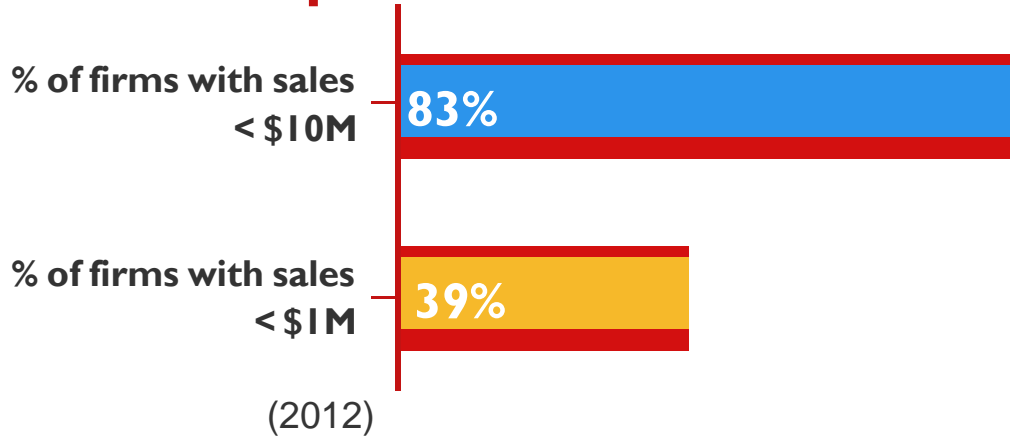


(IRS Data)



(IRS Data)

A Snapshot of Firms



Half to three-fourths of company expenses are attributable to employee costs – salaries, wages, benefits and required taxes



(Survey of WD companies.)

Average Hourly Wage for all employees
\$31.15

(2019)

Average Hourly Wage for all nonsupervisory employees
\$26.01

(2019)



(2019)