



NATIONAL ASSOCIATION OF WHOLESALE-DISTRIBUTORS

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1325 G STREET, N.W., SUITE 1000 ♦ WASHINGTON, DC 20005-3134
TEL: 202-872-0885 ♦ FAX: 202-659-2170 ♦ www.naw.org
EMAIL: corporaterelations@naw.org

Application for Direct Membership

Application for membership as a Direct Member with the National Association of Wholesaler-Distributors

PLEASE PRINT OR TYPE

Company Phone Address FAX City State Zip Name Title Email Company Web Site Signature Date

We offer a significant pre-payment dues discount as an incentive for new NAW members if that new member wishes to prepay dues.

- 2 year dues payment in advance receives: 6% discount
3 year dues payment in advance receives: 9% discount
4 year dues payment in advance receives: 14% discount
5 year dues payment in advance receives: 20% discount

DUES SCHEDULE

ANNUAL SALES VOLUME: \$ ANNUAL DUES: \$

Table with columns for sales volume ranges (e.g., Up to \$1 Million, \$1 Million to \$2 Million) and corresponding dues amounts and percentages.

Enclosed is our check for \$ covering payment of one year's dues in advance from the date of this application.

Please charge dues of \$ to: American Express MasterCard VISA

Credit Card Number Expiration Date

Cardholder Signature

For ACH payments:

NAW checking acct # 2000031874892
Wells Fargo Routing #121000248
420 Montgomery Street, San Francisco, CA 94104

Paying on-line is easy. Simply go on-line at https://www.naw.org/online-dues-payment/ to take advantage of your NAW membership today!

It is understood that our membership will remain in effect until such time as written resignation is filed.

Under Federal Law, contributions or gifts to NAW are not tax deductible as charitable contributions. However, they may be deductible as ordinary and necessary business expenses. Dues are deductible as ordinary and necessary business expenses to the extent that they are not utilized for lobbying expenses. (Under the Omnibus Budget Reconciliation Act of 1993, we must estimate the percent of dues which will be expended for lobbying and notify members of the amount of their dues which are thus non-deductible. For the year 2021, we estimate this amount to be 20% of your dues.)

Other wholesaler-distributor association(s) of which our company is a member:

The three major commodity lines our company sells, in order of importance:

1. _____ 2. _____ 3. _____

Total number of employees:

Check the feature(s) that compelled you to join NAW.

- Government Relations Program
- Legal and Tax Advisories
- Networking with Non-Competing Wholesaler-Distributors
- Service Corporation General Business Services
- Publications
- Education
- NAW Institute for Distribution Excellence (formerly DREF)
- Benchmarking/Best Practices
- Other _____

Briefly indicate what you expect from your NAW Direct Membership:

General comments:

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NAW's core mission is to advocate its members' interests on issues which affect the entire wholesale distribution industry.
NAW serves as a mechanism for the sharing of ideas, programs, and skills among the organization's members.
NAW promotes the merchant wholesaler-distributor as the most efficient channel of distribution.

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Thank you.